

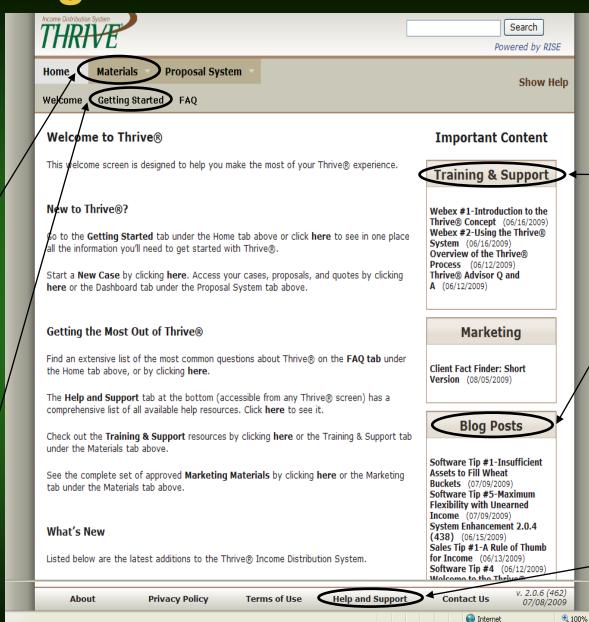
# An innovative retirement income solution you've never heard of!

#### Home Page

Look and feel, content, and materials configurable by institution

Wealth of easily-downloaded marketing and sales materials

Getting Started resource for new users



Large library of training and support resources

Sales tips, software tips, and success stories shared through a frequentlyupdated blog

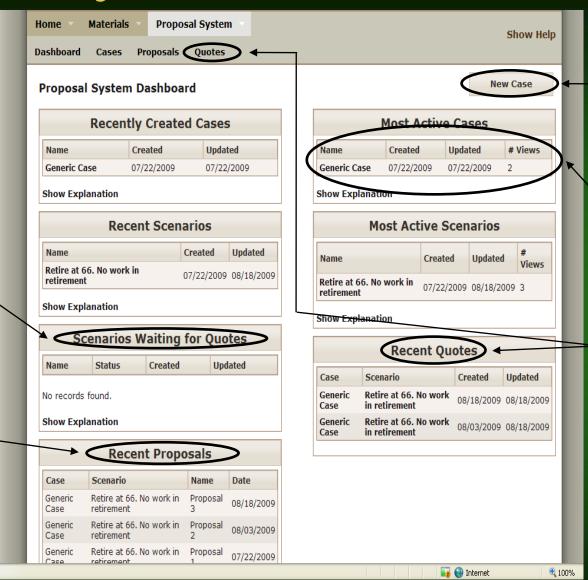
Extensive help and support information

# Proposal System Dashboard

Overview of all client case activity, summarized and sorted for easy review

Clear reminder of cases requiring quotes

List of client proposals awaiting for delivery or client response



Single click to start a new client case

Cases archived indefinitely for retrieval at any time

Quickly access quote details

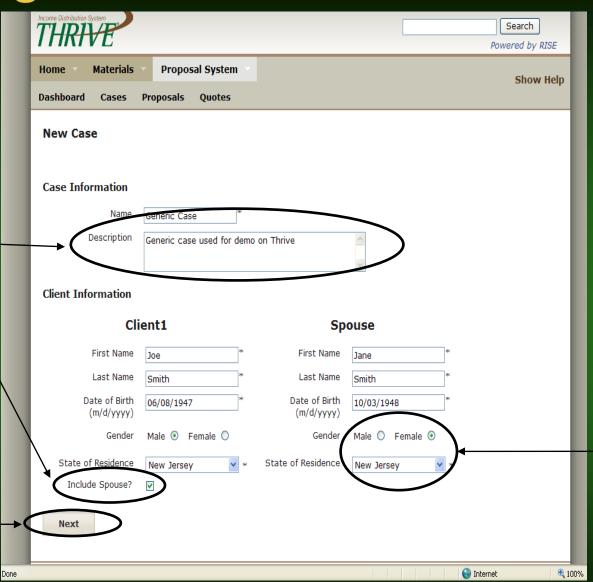
## Creating a New Case

Only 10 minutes to enter a case from start to finish

Space for additional client background and details

Spouses can be excluded or included for thorough joint planning

Clear navigation guides the advisor



Straightforward case input screens follow the flow of the client fact finder

Basic client information flows to each scenario

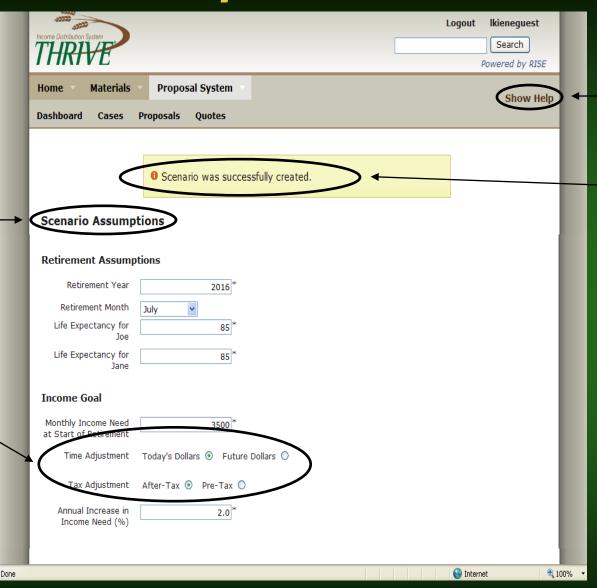
Drop-downs and buttons for easy entry

## Scenario Assumptions

Minimal set of inputs are required

Multiple
scenarios
possible for
each client
case, allowing
what-if
analysis and
client choice

Flexible input formats match advisor and client preferences



Contextsensitive help

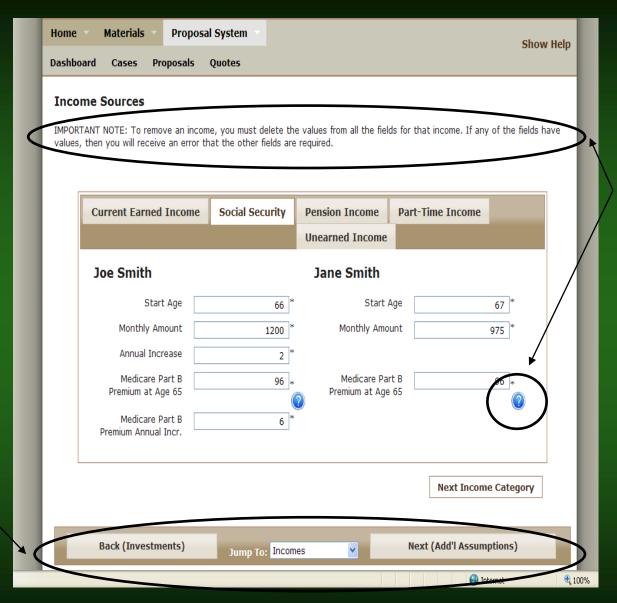
Validation of data entered assures accuracy

#### Income Sources

Multiple income sources are taken into account

Separate client and spouse inputs provide accuracy

Choice of navigation options provides quick access to information



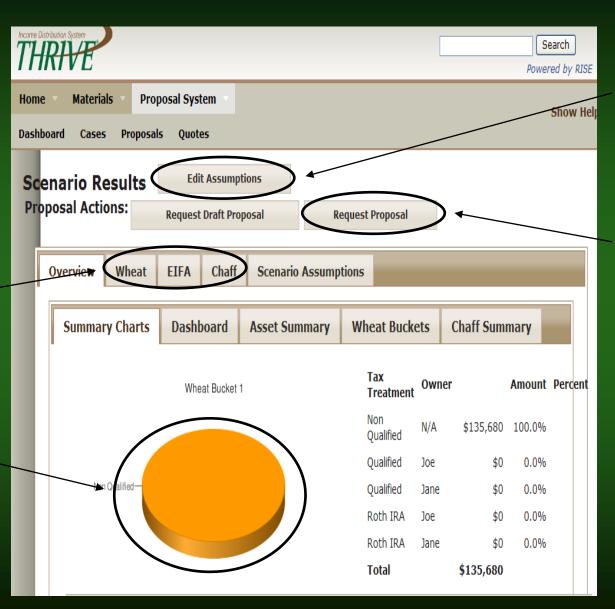
Hovertips, helpers, and on-screen messages give guidance in context

## Results and Proposal

Summary results show all relevant information, including income generated and assets required

Ability to drill down for detailed results and analysis

Graphics enable easy understanding of results



One-click access to revise any scenario assumptions

Client-friendly proposal includes actual contract quotes

Recommended contracts/sales opportunities clearly indicated